



# WASHINGTON STATE LIFE SCIENCES DIRECTORY

*Bringing You a World of Business!*

## Washington State Overview

In the northwest corner of the USA, Washington State is a land of beauty, diverse cultures and some of the most innovative businesses on the planet. Our geographical location puts us in the center of the globe—serving as a convenient hub to markets in Asia, Europe and Latin America.

Washington State is home to small family-owned businesses, entrepreneurial start-ups as well as world-renowned companies including Microsoft, Boeing, Amazon.com, Starbucks and Amgen. The quality and diversity of our products and services are world class, making Washington State an ideal partner for meeting all of your business needs.

## Washington State Life Sciences

Washington State is recognized as a center for global health with promising biotechnology companies and medical device technology. The Life Sciences industry in Washington State is supported by prominent research institutions combined with the State's strength in technology and entrepreneurial spirit.

Washington State is at the forefront of new technology research development.

## Message from Washington State

The State of Washington is committed to promoting trade, especially through our overseas offices in China, Japan, Korea, Mexico, Germany and Taiwan. It is the job of Washington State Department of Community, Trade and Economic Development (CTED) to connect overseas companies to the right business partners in our State. We hope that you will find this directory as a helpful resource to identify potential partners in Washington State.

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## Contact Information



### Washington State Department of Community, Trade and Economic Development (CTED)

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Disclaimer: This directory is not a complete listing of Washington companies in the Life Sciences Industry. We have tried to be as accurate as possible in compiling the directory, but names may have changed since going to print. The State of Washington does not guarantee or endorse these companies.

## BIOTECHNOLOGY

### •3Netics Corporation

*Design engineering company*

[www.3netics.com](http://www.3netics.com)

3Netics Corporation's core technology involves ink-jet printing of liquids for applications in biotechnology. PicoSpot® DNA Synthesizer (patent pending) is capable of printing thousands of custom compounds onto a proprietary microscope slide. For other ink-jet printing applications, 3Netics offers a line of PicoSpot® Printers capable of printing onto any flat substrate. The single and multiple nozzle print heads under development by 3Netics are offered as components to OEM's for their own dispensing designs. We also offer a full line of liquid level sensors and automatic filling products.

### •Alpha-Tec Systems, Inc.

*Reagent resource*

[www.alphatecsystems.com](http://www.alphatecsystems.com)

Since its inception in 1982, Alpha-Tec Systems has been a reagent resource for the clinical microbiology laboratory in the areas of Mycobacteriology and Parasitology. At a time when health care and laboratory medicine are undergoing radical reshaping, ATS is positioned with labor and cost saving reagents that help the laboratory adapt to regulatory and environmental challenges. ATS is dedicated to taking microbiology specimen collection, processing and diagnostics to the next plateau.

### •Amnis Corporation

*High speed imaging and analysis of cells in flows*

[www.amnis.com](http://www.amnis.com)

Amnis' ImageStream System is a biological cell analysis platform capable of simultaneously acquiring six quantitative high resolution digital microscopic images of each cell using three different forms of microscopy: brightfield, darkfield, and fluorescence. Each cell is imaged "on the fly" as it flows through the instrument in fluid suspension. The ability to image cells in flow in this manner is unique to the ImageStream platform, making it a breakthrough technology with no equivalent in the marketplace for the study of blood, fine needle biopsies, and other cell samples that are in suspension due to their biological nature, the method by which they are obtained, or the protocols under which they are probed and studied. Amnis' customers are academic and commercial research institutions that depend on cell analysis for basic life science and clinical research.

### •Amplicon Express, Inc.

*BAC and cDNA library specialists*

[www.ampliconexpress.com](http://www.ampliconexpress.com)

Amplicon Express is a provider of high-quality BAC Libraries, cDNA Libraries and DNA Sequencing Services with thousands of satisfied clients all over the world. Our employees have constructed over 5550 BAC Libraries, numerous cDNA Libraries, and thousands of DNA sequencing reads since our inception in 1996. Our Custom BAC Libraries have average insert sizes greater than 120 kb and recombinant clone rates greater than 97%. Amplicon Express provides high-quality custom plasmid and phagemid cDNA Libraries. We also specialize in Shotgun Library and Whole Genome Library construction.

### •Arboudon

*Herbal cream and lotion*

[www.arboudon.com](http://www.arboudon.com)

Arboudon's Abundantly Herbal Calendula Cream is formulated by hand to soothe, moisturize and rejuvenate skin of all ages. It is created from an emulsion of olive oil and beeswax, with herbal extracts of Calendula, Oregon grape and comfrey; aloe and purified water. These herbs have been used historically to enhance skin vitality, promote healing and cellular renewal, and for their antibacterial properties. The water-based ingredients are readily absorbed by the skin so the cream works deeply. Silky Day Lotion. This lotion is delicate and quickly absorbed, maintaining soft, silky skin throughout the day. It is designed to be used daily over the entire body, especially on the face.

### •Astarte Biologies, LLC

*Human immune cells and recall antigens*

[www.astartebio.com](http://www.astartebio.com)

Astarte Biologics develops, markets and sells human immune cells and recall antigens for research use. Our current products include peripheral blood mononuclear cells (PBMC) and purified human monocytes. These are tested to assure that they function as expected and information specific to each blood donor is provided to help researchers select the product that best meets their research needs. This quality testing is unique among the providers of human immune cells. The information provided by Astarte Biologics saves scientists the time they would normally spend testing blood donors. Proteins (antigens) commonly targeted by the immune system are also sold by Astarte Biologics. Additional products for use in cell-based assay systems are being developed. Astarte Biologics is seeking life science distributors capable of successfully marketing our cell products.

### •Belli Cosmetics

*Body care treatment for lifestyle of motherhood*

[www.bellicosmetics.com](http://www.bellicosmetics.com)

Belli is a physician-formulated, luxury skin care line specifically created to address the common skin care concerns of early pregnancy and early motherhood. Company is looking for distributors in Germany. It is the first line to offer a pampering collection of medically sound skin care and lifestyle therapy, promoting beauty, comfort, safety, and wellness.

### •Bioniche Animal Health USA, Inc.

*Biopharmaceutical company for human and animal health markets*

[www.bioniche.com](http://www.bioniche.com)

Bioniche Animal Health USA, Inc is now poised for a new level of growth, with an expanded global presence, and a portfolio of products and technologies in development that promises to have a profound impact on the converging world of human and animal health. Effective therapies for bladder cancer and potentially other cancers; a cattle vaccine to help prevent E. coli O157:H7 infection; technologies to improve reproduction and potentially replace the use of antibiotics in livestock: these are key areas of strategic focus for Bioniche.

### •Biopol Laboratory Inc.

*Manufacturer of biological products*

*website: n/a*

Biopol Laboratory Inc. processes molds, pollen and other allergens for use in allergy treatment and diagnostic products.

### •Biosea Corporation

**SEANOL based skincare and diet products****[www.biosea.com](http://www.biosea.com)**

BioSea Corporation is a Supplier of highly developed, progressive biotechnology products that unites with powerful nutrients found in the deep waters of the sea. The essential material of this powerful nutrient is called SEANOL, a U.S. patented, natural mixture of blood circulators and antioxidants extracted from a distinct class of seaweed found only off the coast of Korea. SEANOL is especially formulated to address issues associated with anti-aging, vitality and general health.

**•Botanical Laboratories*****Nutraceutical supplements*****[www.botlab.com](http://www.botlab.com)**

Manufacturer of a broad line of liquid nutraceutical supplements; homeopathic and herbal natural health remedies in adult and children's formulas. Fully operational manufacturer operating under an FDA Drug Manufacturing License, National Nutritional Foods Association (NNFA) GMP Manufacturing Certification and National Sanitation Foundation (NSF) GMP Manufacturing Certification. Independent review of standards and process controls ensures the highest level of product quality and purity. Manufacture and market liquid nutritional, vitamin and mineral supplements, oral and topical herbal remedies and homeopathic medicines.

**•Cardinal Nutrition*****Methylsulfonylmethane (MSM) manufacturer*****[www.cardinalmsm.com](http://www.cardinalmsm.com)**

Cardinal Nutrition is the world's most experienced MSM manufacturer. Since 1989, we have been at the vanguard for advancing MSM quality standards, education and research. Cardinal Nutrition practices business with integrity and we make our customers our top priority. As the MSM quality leader, Cardinal Nutrition is dedicated to continuously improving its products and processes to create MSM of unsurpassed purity. Our engineers created, and continue to improve, the proprietary technology that makes premium, distilled MSM available as a nutritional supplement. To support its customers, Cardinal Nutrition branded its premium raw ingredient, OptiMSM®, which is supported by research published in peer-reviewed scientific journals. OptiMSM has become the brand preferred by medical and allied health professionals.

**•Cell Systems Corporation*****Tools for cell biology*****[www.cell-systems.com](http://www.cell-systems.com)**

Cell Systems Corporation has, since 1991, focused on developing and manufacturing standard research tools for the science of cell biology. Cell Systems manufactures as a "gold" standard normal primary CSC Certified™ cells. Using as a reference these cell lines, ACBRI formulated and qualified complete media and reagents appropriate for use as delivered with >90% of cell types in use today.

**•CellCyte Genetics, Inc.*****New cord blood stem cell therapies*****[www.cellcyte.com](http://www.cellcyte.com)**

CellCyte Genetics is dedicated to bringing innovative proprietary therapeutic products and regimens to patients. CellCyte was founded in 2004 with a strategic and highly focused plan to combine proven technologies that through refined bioengineering, have the potential to become a next generation of patentable technology; in particular, for new cord blood stem cell therapies, procedures and new drug discoveries. This approach allows CellCyte to greatly advance research, broaden its intellectual property base

and mitigate many of the risks and costs in clinical development.

**•Chondrex, Inc.*****Provider of high quality reagents*****[www.chondrex.com](http://www.chondrex.com)**

Chondrex, Inc. provides a variety of high quality reagents and consulting services for arthritis and inflammatory research, under the trade name ArthroGen-CIA®. We specialize in the biochemistry and immunology of collagen and collagen-related materials, as well as arthritis research models (authentic collagen-induced arthritis model and newly developed monoclonal antibody-induced arthritis model - allows for the testing of compounds within 1 - 2 weeks instead of months).

**•Columbia Nutritional Service, Inc.*****Contract manufacturer*****[www.columbianutritional.com](http://www.columbianutritional.com)**

Columbia Nutritional Service, Inc. (CNSI) is a contract manufacturer that specializes in tableting, powder blends, bulk and bottled finished products, gelatin and vegetable hard-shell capsules. CNSI is a registered by the United States Food and Drug Administration as a Bioterrorism Act of 2003 registered facility.

**•Creative Gene Therapeutics (CGT) Corporation*****Cancer therapeutics and vaccine*****website: n/a**

CGT Corporation was founded on the principal of conducting cell and gene therapy. Company is looking to establish a development partnership with European pharmaceutical companies and partner with institutional investors.

**•DermaSystems Inc.*****Dry skin protection*****[www.proKera.com](http://www.proKera.com)**

Developed by a dermatologist & a pharmacist, the ProKera line of dry skin care products is compounded according to good manufacturing practices and contains only ultra-pure US Pharmacy-grade ingredients. ProKera products contain no colors, fragrances, mineral oil or lanolin and are not tested on animals. ProKera is a highly effective dry skin lotion containing 5% glycolic acid that provides long-term moisturizing & protection for problem dry skin.

**•European Soaps, Ltd.*****Soap Manufacturer*****[www.europeansoaps.com](http://www.europeansoaps.com)**

European Soaps, Ltd., headquartered in Seattle, Washington, is a privately owned company that sells soap, personal care and accessory products to the wholesale industry. We have been in both the retail and wholesale personal care business for over 20 years but now dedicate ourselves exclusively to the wholesale distribution business. European Soaps, Ltd. Currently sells over 12,000 wholesale accounts in all 50 states as well as Central America, Taiwan and South America. We have distributors in Canada, Australia, and New Zealand. European Soaps, Ltd. Is one of the leading distributors of European manufactured soaps and personal care products in the United States. European Soaps, Ltd owns the Pre de PROVENCE trademark and is the sole distributor of its products.

**•Golden Bridge International, Inc.*****Antibodies, and biochemical reagents for immunohistochemistry***

**[www.gbi-inc.com](http://www.gbi-inc.com)**

Golden Bridge International, Inc. (GBI) has been in business of marketing and selling life science products since 1993. GBI's products focus antibodies and reagents for immunohistochemical staining on tissue sections or cell smear. GBI's signature products include the most sensitive 2-step polymer-HRP detection system, biotin-streptavidin detection system, chromogen, mounting media, pre-treatment reagent and primary antibodies. GBI provides customers excellent products with very competitive price.

**•Greenland Inc.  
Herbal beverages**

**[www.greenland-usa.com](http://www.greenland-usa.com)**

Greenland, Inc. is a manufacturer and developer of herbal beverages for daily dietary supplement. Our company was founded in Seattle, WA, USA in 1993. The herbal drink is all natural and has been enjoyed and praised by numerous customers and patients around the world.

**•Harmony Soap Works  
Natural soaps**

**[www.harmonysoapworks.com](http://www.harmonysoapworks.com)**

Harmony SoapWorks is a family owned business located in a small beach community on Washington's Long Beach Peninsula. We make our soap "from scratch" using only the best ingredients and have been doing so since 1997. We create our formulas with your skin in mind—after all, that is all you have between you and the tough world. We have significant experience in private labeling.

**•HollisterStier Contract Manufacturing  
Contract manufacturing services**

**[www.fill.hollisterstier.com](http://www.fill.hollisterstier.com)**

HollisterStier is a customer centric group of professionals dedicated to the contract manufacture of high quality sterile injectables for the global pharmaceutical and biopharmaceutical market. Our multidisciplinary teams provide custom solutions to customer specific project goals from development through commercialization. Based in Spokane, Washington, the company is committed to meeting customer expectations in all aspects of our business from quality manufacturing to regulatory support.

HollisterStier's \$30 million facility expansion is currently in progress. We are adding a second high speed filling line that can handle 2-100mL vials and fill approximately 400 vials per minute, doubling current laboratory space and adding an office complex.

**•InBios International  
Medical diagnostic tests for infectious diseases  
[www.inbios.com](http://www.inbios.com)**

InBios International, Inc. is a medical diagnostic company that specializes in developing, manufacturing and marketing medical diagnostic tests for the detection of infectious diseases. Since its inception in 1996, InBios has developed proprietary technologies useful in the development of rapid and ELISA based immunodiagnostic assays. It has also licensed antigens from major corporations and research organizations from which a number of its assays have been developed.

At present, the company has two FDA cleared products: Kalazar Detect™ Rapid test for Visceral leishmaniasis and West Nile Detect™ IgM Capture ELISA for the detection of the West Nile Virus. Products available for "export only" include JE Detect™, an ELISA test for Japanese Encephalitis, Active TB Detect™, and a rapid

and ELISA test for T. cruzi infection (Chagas Disease). Products in the pipeline include an ELISA test for Dengue.

**•J. Hammock & Associates, LLC  
Exporters of health and beauty**

**[www.hammock.net](http://www.hammock.net)**

J. Hammock & Associates specializes in offering unique and new health & beauty products for export to Japan. Our goal is to market new products with fast growing sales in American. Japanese companies that are interested in finding unique, new health & beauty products should contact [info@hammock.net](mailto:info@hammock.net).

**•Kent Laboratories, Inc.  
Production of polyclonal antibodies, radial immunodiffusion kits  
[www.kentlabs.com](http://www.kentlabs.com)**

Since 1974 Kent Laboratories has been a specialist in the production of polyclonal antibodies, radial immunodiffusion kits and conjugated immunoglobulin fractions for manufacturers, universities and laboratories. We were one of the very first to provide the market with these specialized diagnostic tools. Kent Laboratories is an FDA registered facility and all company operations follow current Good Manufacturing Practices (GMP). The quality control program is continually updated to meet and exceed industry standards to ensure product consistency.

**•LipoSonix, Inc.  
Non-invasive body sculpting**

**[www.liposonix.com](http://www.liposonix.com)**

LipoSonix, Inc. is a Seattle-based medical device company developing innovative products for non-invasive body sculpting. The technology utilizes high-intensity ultrasound, focused through the skin, to break down adipose tissue without harming skin or underlying tissues and organs. Current clinical trials are proving the feasibility and safety of the technique. We believe the LipoSonix product will become a powerful new body sculpting tool for the growing non-invasive aesthetic procedures market.

**•MatriCal, Inc.  
Lab instrumentation  
[www.matrical.com](http://www.matrical.com)**

MatriCal, incorporated in early 2000, has expertise in injection molded plastic products with special emphasis on consumable labware for life science research including a complete line of 384 and 1536 microwell plates for assay development, high throughput screening, and high content screening. We also offer modular and flexible solutions for automated sample management and storage, automated cell culture, high throughput sonication, and high throughput thermal cycling. MatriCal has partnered with top pharmaceutical and biotechnology companies to provide products that enhance drug discovery research. As our overseas market grows, MatriCal is looking to find quality suppliers that can help us penetrate the life sciences consumables market in areas of HTS, HCS, protein crystallography and genomics.

**•Northwest Natural Products  
Vitamin supplements  
[www.nwnaturalproducts.com](http://www.nwnaturalproducts.com)**

With 20 years of researching, formulating and manufacturing vitamin supplements, Northwest Natural Products is nationally recognized for all-natural ingredients, superior taste and user-friendly delivery



systems such as gummy bears, soft chews, malted milk balls and chewable tablets.

●**Onconome, Inc.**

**Saving lives through early cancer detection**

[www.onconome.com](http://www.onconome.com)

Onconome, Inc. is a privately held, biotechnology company dedicated to the discovery, development and commercialization of *In Vitro* Diagnostics for the early detection of prostate, colorectal, bladder and other forms of cancer. Onconome's innovative and proprietary tests have demonstrated remarkable specificity and sensitivity in large studies at Johns Hopkins University and address the huge unmet need for early cancer detection.

Through a close relationship with Dr. Robert Getzenberg, Research Director at the Brady Urological Institute at Johns Hopkins University, Onconome is developing new, highly specific and sensitive serum, tissue and urine assays for the early diagnosis of cancer and will assist pharmaceutical companies in their efforts to develop cancer therapies and in-vivo imaging technologies to improve treatment.

Onconome, Inc. is open to business development opportunities for the commercialization of its proprietary diagnostic technologies in the European Union, Asia and the Middle-East.

●**Ondine Biopharma Corporation**

**Non-antibiotic therapies for bacterial and viral infections**

[www.ondinebiopharma.com](http://www.ondinebiopharma.com)

Ondine Biopharma Corporation is developing an innovative laser-activated approach to broad-spectrum disinfection. Antibiotic resistant microorganisms are flourishing world wide, prompting an intensive search for new antimicrobials that do not induce bacterial resistance. Ondine's patented PhotoDynamic Disinfection (PDD) technique targets bacteria for rapid destruction without damage to human host cells in vitro and without encouraging the formation and spread of bacterial resistance. Ondine expects to first introduce this innovative technology into the multi-billion dollar periodontal disease market.

●**Pacific Nutritional Inc.**

**Contract manufacturer for the dietary supplement industry**

[www.pacnut.com](http://www.pacnut.com)

Since 1980, Pacific Nutritional, Inc. has provided custom contract manufacturing to the dietary supplement industry, with a dedication to quality and to exemplary customer service. Your company can depend on Pacific Nutritional, Inc. to provide fast turn-around times, personal attention, strict quality control, and competitive pricing.

●**PlasmaLab International**

**Human plasma**

[www.plasmalab.com](http://www.plasmalab.com)

PlasmaLab International ( PLI ) was established in 1985 when its founders sensed an increased need in the biomedical industry for a reliable, cost effective source for high quality diagnostically relevant human plasma. Since that time, PLI has become a major supplier of an expanding array of specialized human in-vitro products for distribution to diagnostic, regulatory, and research facilities worldwide. The company maintains a facility which is licensed by the U.S. Food and Drug Administration (FDA) for the collection of source plasma from disease state donors. Quality assurance is our

highest priority, and all applicable FDA, Good Manufacturing Practices (GMP), and Clinical Laboratory Improvement Act (CLIA) regulations are strictly followed.

●**Pritest**

**TB testing for cattle and humans**

[www.pritest.com](http://www.pritest.com)

PriTest's SeraLyte TB™ assay offers a rapid method for identifying tuberculosis in cattle without need for expert skills or intricate sample handling. Our test can be completed in less than 4 hours and does not require the high level of technical expertise needed for gamma-interferon and tuberculin tests. Sera for SeraLyte TB™ testing can be frozen for shipping, a crucial benefit for TB screening worldwide. SeraLyte TB™ avoids false positives caused by cross reactions with antibodies to BCG or non-pathological mycobacteria by using a protein probe that is highly specific for TB in both cattle and humans. Our recombinant fusion protein probe detects antibodies against the ESAT 6 and CFP-10 proteins, found in the sera of tuberculous cattle and humans. PriTest is a domestic manufacturer of instruments and test kits, and plans to export these to foreign countries over the coming years.

●**Sangretech Biomedical LLC**

**Cellular therapies for cancer**

[www.sangretech.com](http://www.sangretech.com)

Sangretech Biomedical's mission is to provide patients with more and better treatment options by researching, developing, and commercializing cellular therapies for cancer and other medical conditions

●**Scolr Pharma, Inc.**

**Drug delivery technology**

[www.scolr.com](http://www.scolr.com)

SCOLR™ Pharma is a specialty pharmaceutical company engaged in the development and licensing of its Controlled Delivery Technology (CDT®). The CDT platform consists of several patented oral drug delivery technologies for prescription, OTC and nutritional compounds. Partnerships with pharmaceutical and natural products industry companies enable SCOLR Pharma to co-develop new products and to add value and protection to existing product franchises.

●**SeaVan**

**Health supplements and body care products**

[www.seavanlabs.com](http://www.seavanlabs.com)

Our product development and production teams are dedicated to producing superior quality natural health supplements and body care products using simple, pure and therapeutically effective ingredients at their optimum levels. Our company is committed to using renewable resources and environmentally sound practices in our manufacturing processes.

●**Signature Genomic Laboratories**

**Molecular cytogenetic diagnostic laboratory**

[www.signaturegenomics.com](http://www.signaturegenomics.com)

Signature Genomic Laboratories, LLC (Signature) was established as a partnership between Signature Genomic Services, Pathology Associates Medical Laboratories and Sacred Heart Medical Center. Signature's global headquarters is located in Spokane, Washington where it operates a state-of-the art molecular cytogenetic diagnostic laboratory. Signature's mission is to provide outstanding genetic services using the latest diagnostic technologies

●**Sharpe Mixers**

**Mixers for pharmaceuticals and biotechnology**

[www.sharpemixers.com](http://www.sharpemixers.com)

Sharpe Mixers has dedicated over 50 years to liquid mixing equipment. Our equipment meets or exceeds the strict regulations governing the pharmaceutical and biotechnology fields.

●**SMB2000**

**Speaker Pillow**

[www.smb2005.com](http://www.smb2005.com)

SPEAKER PILLOW is a therapeutic pillow with a head support, neck support, and miniature speakers installed. Because music is soothing to the spirit and relaxing, this product allows you to listen to music, audio books, or specially recorded tapes while resting. It may offer an alternative to television or other self-care therapies. While resting, relaxing, and listening you can concentrate on what you hear instead of how or what you are feeling. It's a wonderful solution to those moments of sleeplessness.

●**Solomon Park Research Laboratories**

**Neurobiological research**

[www.solomon.org](http://www.solomon.org)

Solomon Park Research Institute is a non-profit foundation specializing in neurobiological research. The institute was founded and incorporated in 1985. Initial funding for the Institute was provided by the Amyotrophic Lateral Sclerosis Society of America (ALSSOA) and subsequent research has focused largely on this disease. The Institute has also received a grant from the Amyotrophic Lateral Sclerosis Association (ALSA) and most recently has received a bequest from the Wesley and Frances Johnson estate for conducting research into ALS. This bequest has allowed us to aggressively pursue our research into ALS by expanding the institute into new laboratory space and purchasing much needed equipment for this research

●**Vanson HaloSource**

**HaloShield® treated fabrics for healthcare industry**

[www.halosource.com](http://www.halosource.com)

Vanson HaloSource employs bioscience technologies to create innovative solutions that enhance life for customers in the water treatment and purification, biomedical, healthcare, manufacturing, and consumer markets. HaloShield® safely extends the power of chlorine to kill more germs faster. HaloShield protected fabrics helps prolong the proven antimicrobial power of chlorine-based sanitizers, maintaining their ability to keep them free of bacteria, viruses and fungi— between cleanings.

## **DENTAL**

●**MDL Dental Products, Inc.**

**Manufacturer of dental wax and other items**

[www.mdlwax.com](http://www.mdlwax.com)

MDL Dental Products Inc is the manufacturer of MDL Dental Waxes and several other products for the Dental Laboratory Industry. All our products are designed to help the technician perform to perfection. We are a retail/wholesale company with a loyal clientele since 1980.

●**Mobile Dental Equipment Corp.**

**Dental Equipment**

[www.portabledentistry.com](http://www.portabledentistry.com)

For over twenty years the M-DEC Corporation has been one of the leading developers of Mobile Dental Equipment and accessories. With its corporate headquarters in Bellevue, Washington, M-DEC has been on the forefront of this technology since 1983. M-DEC has produced many breakthrough products including the PORT OP III Portable Dental System and the PORT-XD X-Ray System, the industry's leading mobile dental equipment systems. M-DEC's products and services address the needs of today's dental professionals by providing with high quality mobile equipment at an affordable investment.

●**Myotronics-Noromed, Inc.**

**Neuromuscular dentistry**

[www.myotronics.com](http://www.myotronics.com)

Myotronics manufactures a full range of products for the Neuromuscular Dentist. The K7 Evaluation System is a computer-based system for three dimensional jaw tracking, surface electromyography and temporomandibular joint sound study. The J5 and J4 Myomonitors and BNS-40 Home Treatment units are muscle stimulators used to create a physiologically relaxed state of the muscles of mastication — in the office and at home. Myotronics prides itself in the quality and after-sale support of our products. Myotronics products are utilized in clinical practices and in research settings in dozens of countries throughout the world. The products are used prominently in research projects in many international universities. Accredited continuing education programs are co-sponsored by Myotronics in both the U.S. and Internationally.

●**Pascal Co. Inc.**

**Dental products for the professional and consumer**

[www.pascaldental.com](http://www.pascaldental.com)

Pascal Company, Inc. manufactures innovative products for the dental professional. Pascal offers comprehensive product lines, which include Infection Control, Tissue Management and Preventive products.

## **EQUIPMENT & SUPPLIES**

●**Airex, Inc.**

**Mobile clean air control**

[www.airexinc.com/](http://www.airexinc.com/)

Airex, Inc., is an early stage company specializing in mobile clean air and contamination control equipment. Using patented technology, the Company provides solutions for medical, healthcare delivery, emergency, industrial, manufacturing and homeland security applications.

●**Brooks Medical Systems, Inc.**

**Supplier of pre-owned medical equipment**

[www.brooksmed.com](http://www.brooksmed.com)

Founded in 1991, we utilize working relationships with major OEMs throughout the United States, Europe and Asia to purchase systems directly, without the aid of any middlemen or brokers, assuring maximum cost savings to our clients. Brooks Medical Systems markets a broad range of pre-owned medical equipment, from advanced imaging systems to patient monitors. Listed below are systems we have marketed in the past several years. We

offer complete turnkey services from deinstallation, repainting, shipping and installation. Comprehensive warranty service is also available.

•**Brooks Rand LLC**

**Analytical equipment and services**

[www.brooksrand.com](http://www.brooksrand.com)

Brooks Rand LLC specializes in analytical services and products for trace level metals analysis and metals speciation. We offered the world's first commercially available mercury analyzer based on atomic fluorescence, and associated analytical services. Brooks Rand quickly established an international reputation as the technology leader in mercury analytical products and services. More recently, we have developed new technologies including new processes and instrumentation for measuring mercury in coal-fired power plant flue gas and for rapid-response field screening of mercury contamination. Brooks Rand also extended its R&D efforts in the environmental analytical realm beyond mercury to develop improved procedures for arsenic and selenium analysis and speciation.

•**Clear Medical, Inc.**

**Supplier of remanufactured surgical devices**

[www.clearmedical.com](http://www.clearmedical.com)

ClearMedical is a supplier of remanufactured, brand name surgical devices. We drive significant savings by offering high-volume, FDA approved devices at reduced prices. ClearMedical collects used Single Use Devices (SUD's) from hospitals that have elected not to reprocess. These devices include trocars, clip appliers, bone shavers, linear cutters, harmonic scalpels, and other devices typically used in hospital surgical procedures. The devices are remanufactured consistent with FDA approvals; individually tested, and are packaged to the OEM box level. Hospitals purchase these devices, at a significant savings, directly from ClearMedical.

•**KC Multi-Ring Products, Inc.**

**Sealing system**

[www.kcmultiring.com](http://www.kcmultiring.com)

Achieve predictable, reliable, repeatable, measurable and verifiable joint performance.

•**Key Technology, Inc.**

**Supplier of processing units**

[www.key-technology.com](http://www.key-technology.com)

This is the global world of Key Technology, super-charged with automated innovations for processing food, tobacco, plastics, and other specialized products. Take off from here for travel to our products, services, and support in Automated Inspection and Defect Removal, Specialized Conveying, Grading & Sizing and Processing/Preparation Systems. We can change obstacles into solutions in your world.

•**Lumera Corporation**

**Developer of polymer materials**

[www.lumera.com](http://www.lumera.com)

Lumera develops proprietary polymer materials and products based on these materials for a broad range of applications. We engineer polymer materials at the molecular level-commonly referred to as nanotechnology-to optimize their electrical, optical and/or surface properties. We use these materials to improve the design, performance and functionality of devices used primarily in bioscience and in communications and computing. Biotechnology Disposables: Lumera's NanoCapture™ biochip arrays are manufactured with a

proprietary polymer coating and process to provide high sample spot density for cost effective solutions for bioassay testing. Future potentials include customized testing surfaces and low cost diagnostics. Applications are anticipated in bioassay, pharmaceuticals, and diagnostics.

•**Magic Wheels, Inc.**

**2-speed manual wheel chair**

[www.magicwheels.net](http://www.magicwheels.net)

The Accelerator, an all mechanical wheelchair hubs use a patented 2-gear drive technology specifically designed for manual wheelchairs. The Accelerator can be adapted to fit most manual wheelchairs. It has 10 different handrim options which allow for use on both 2 and 4 speed models. Each wheel has an easy-to-use shifting mechanism that allows users to switch gears with minimal effort. The Accelerator employs 2 gears: high and low. In high gear, the Accelerator moves like a normal wheelchair wheel. Shifted into low gear, your wheelchair becomes twice as easy to push and can be used to easily climb ramps, hills, door jams and any other types of incline. Low gear is also great for navigating thick carpet, uneven grass or gravel and most other uneven terrain. Additionally, you can use The Accelerator's braking feature while in low gear. This braking feature allows for 50% less force than is usually required to stop. This feature substantially increases the braking power you have with no extra strength required.

•**McKinnon International Inc.**

**Supplier of processing equipment**

[www.mckinnoninternational.com](http://www.mckinnoninternational.com)

We specialize in biotechnology and pharmaceutical processing systems and offer high quality biotechnology reactors, fermenters, and culturing vessels that meet FDA regulatory requirements. The electropolished stainless steel finish provides exceptional smoothness, enabling an easy, complete release of product, cleaning and sanitizing agents, and contaminants. Our processing systems are flexible and are designed to meet your batch processing, fed batch, and continuous production operations. Our product line includes fully integrated turnkey systems with process automation controls, biotechnology reactor and culturing vessels, fermenters, seed train tanks, support processing equipment, and CIP (clean-in-place) systems as required for each project.

•**Pacific Century, Inc.**

**SwimEx-Sports Rehabilitation and Conditioning Pool**

[www.swimexjapan.com](http://www.swimexjapan.com)

The patented technology behind SwimEx sports rehabilitation and conditioning pools continues to set new standards in the world of aquatic therapy and conditioning. That's why an increasing number of professional sports teams, college programs and Olympic training centers are using SwimEx sports rehabilitation pools to get injured athletes back up to top speed quickly and safely.

•**Sterlitech Corporation**

**Laboratory equipment**

[www.sterlitech.com](http://www.sterlitech.com)

Sterlitech Corporation is one of the world's largest producers of inorganic membranes, including the proprietary Sterlitech™ Silver Metal Membrane. Our products, including the Sterlitech™ HP4750 Stirred Cell, are manufactured under strict quality controls and deliver industry leading performance for projects that require absolute precision in measurement and results. The filtration products we manufacture and market can be used in reverse osmosis, nanofiltration, ultrafiltration or microfiltration and are used in a variety of industries,

including occupational health and safety, petrochemical, fossil fuels and biotech. Sterlitech's specific goals in overseas markets are to expand our sales to end users, OEMs and distributors.

●**TiLite/Tisport**  
***Titanium wheelchairs***  
[www.tilite.com](http://www.tilite.com)

Tilite evolved from the simple idea of developing a superior class of manual wheelchairs that would combine orthoses-like customization with the most advanced material. We felt that these attributes would help users remain independent longer, experience reduced body stress, and incur fewer posture-related problems. TiLite is the only wheelchair company that is obsessively dedicated to improving the mobility of wheelchair users. The result is a line of adult, pediatric and sport titanium wheelchairs that are truly 21<sup>st</sup> century wheeled orthoses.

●**Vectra Fitness, Inc.**  
***Fitness equipment***  
[www.vectrafitness.com](http://www.vectrafitness.com)

Strength training is an important component to achieving complete health and fitness. Vectra Fitness has been the leader in the design of user-friendly, multistation weight machines since 1987. A Vectra multistation gym provides more comprehensive upper and lower body exercises than any other home strength products. But most importantly, no other product offers such a simple, efficient and comfortable workout. Vectra allows you to quickly and easily integrate full body strength training into your home exercise routine.

## **FACILITIES & CONSTRUCTION**

●**Advanced Technology Construction**  
***General contractor of life science buildings***  
[www.atcclean.com](http://www.atcclean.com)

ATC brings a fresh approach to commercial construction. Our cleanroom experience teaches us a model too seldom seen in industrial construction. We are firmly committed to high level service, quality products, close collaboration in order to meet or exceed expectations, and use of the latest technologies to meet ever-changing needs.

●**Northwest Kinetics**  
***Clinical research facility***  
[www.nwkinetics.com/](http://www.nwkinetics.com/)

Northwest Kinetics is the premier early phase clinical research facility in the Pacific Northwest. Located in a quiet, well-established residential neighborhood near Tacoma's Commencement Bay, our clinical research facility offers a full range of services for both short and long-term Phase I and II trials. What differentiates Northwest Kinetics from the competition is our Experience, Expertise, Value, and Commitment. These competencies are the foundation that makes Northwest Kinetics the premier clinical research provider in the Pacific Northwest.

●**SNBL USA, Ltd.**

***Preclinical study facility***

[www.snblusa.com](http://www.snblusa.com)

SNBL USA is a purpose built facility, with state of the art equipment encompassing all the components needed to conduct Preclinical studies entirely in-house. An SPF facility is available for studies in rodents, while our focus is centered on the provision of Nonhuman Primates (NHP). Opened in 1999, SNBL USA has been successfully inspected by the US FDA for compliance with Good Laboratory Practice (GLP). Furthermore, SNBL USA has received full accreditation by AAALAC, is licensed to import/export nonhuman primates, contains a CDC Licensed International Quarantine Facility for Nonhuman Primates, is registered by the USDA, and has PHS Animal Welfare Assurance. Through a commitment to investment and excellence, SNBL USA is able to offer the biotechnology and pharmaceutical industries unrivaled quality in both science and service.

## **MEDICAL EQUIPMENT & DEVICES**

●**Advanced Imaging Technologies, Inc.**  
***Holographic ultrasound***

[www.aitimaging.com](http://www.aitimaging.com)

Advanced Imaging Technologies (AIT), of Richland, WA, is a leader in dense breast diagnostic imaging. AIT has commercialized the ARIA Breast Imaging System, an integrated, cost-effective platform solution for enhanced imaging of dense breast tissue and increased confidence in diagnostic decision-making. ARIA is comprised of the HU2400 imaging platform and the ARIA image and PACS/DICOM compatible data management system that presents multiple views highlighting the 3D capabilities of the technology. The HU2400 utilizes the diffractive and through-transmission properties of ultrasound to deliver consistent, multi-planar images in real-time and provides a large field of view in a safe, non-invasive/non-ionizing radiation environment.

●**Advanced Medical Inc.**  
***Pre-owned lasers and used cosmetic equipment***  
[www.hotlasers.com](http://www.hotlasers.com)

Advanced Medical buys and sells pre-owned cosmetic lasers. These lasers are used to perform the following treatments.

- (1) Hair removal
- (2) Vascular and pigmented lesion reply
- (3) Tattoo removal
- (4) Warts
- (5) Port wine stain
- (6) Spider veins
- (7) Leg veins

All equipment is pre-owned and laser ready to use when received. Advanced Medical is interested in promoting our product in the countries listed. We would also be interested in establishing a distribution network. Please click on the website link below to visit our website.

●**A-M Systems**  
***Pulmonary and respiratory supplies***  
[www.a-msystems.com](http://www.a-msystems.com)

Established in 1976, A-M Systems, Inc. manufactures a wide range of cost-effective medical supplies for use in respiratory therapy and pulmonary function testing. Our PFT Kit contains all of the disposables required for testing in a single package, including a noseclip, viral/bacterial filter, and two mouthpieces. A-M Systems also offers: disposable plastic-coated Mouthpieces that do not adhere



to your patient's lips; Viral/Bacterial Filters that prevent the spread of pathogens between patients; white plastic Noseclips with soft nose pads for patient comfort; and a line of 3-liter Calibration Syringes that accurately calibrate a variety of spirometers. Smooth Interior Tubing, Absorbents, Chart Paper and Pens, Breathing Bags, Peak Flow Meters, Face Masks, and Nasal Cannula compliment A-M Systems line of product offerings. For a complete listing of A-M Systems Products, a complimentary catalog may be requested from Customer Service, or view them on the Internet for product information and technical support via email.

• **Ameritek USA**

**Rapid diagnostic devices**

[www.ameritek.org](http://www.ameritek.org)

AmeriTek specializes in manufacturing advanced, rapid in-vitro immunodiagnostic and clinical reagent tests. AmeriTek is licensed by the FDA as a medical establishment and ships high quality medical diagnostic test kits world-wide. Products include one-step rapid tests and Microwell ELISA Tests (cardiac markers, fertility etc.)

• **BioNeuronics Corporation**

**Medical device company for epilepsy**

[www.bioneuronics.com](http://www.bioneuronics.com)

BioNeuronics Corporation is an early stage medical device company developing revolutionary technology for the management and treatment of epilepsy.

• **Bio-Therapeutic, Inc.**

**Anti-Aging Technology**

[www.bio-therapeutic.com](http://www.bio-therapeutic.com)

Bio-Therapeutic, Inc., the world leader in anti-aging technology, has been in business since 1974 with over 20 distributors worldwide. Equipment line includes the Bio-Ultimate™ Microcurrent System, Bio-Oxygen™ Product Infusion System, Bio-Brasion™ Microdermabrasion System and Bio-Dermology™ Cellulite System. Our revolutionary microcurrent system delivers unsurpassed results and performance in less time through our sequencing technology. Bio-therapeutic, Inc. is a FDA and ISO registered device manufacturer and all equipment is safety-tested and UL/CSA listed.

• **Cadwell Laboratories Inc.**

**Diagnostic and monitoring products for neurophysiology**

[www.cadwell.com](http://www.cadwell.com)

Cadwell Laboratories Inc. is an industry leader in developing innovative diagnostic products for the neurophysiology market since 1979. The Easy product line is comprised of stationary and ambulatory based systems that can be used to collect EEG, PSG, and EMU data. Cadwell offers several powerful add-on features to the Easy system such as digital video, sleep event analysis. Cascade is a 16-channel multimodality system for monitoring neurological function during surgery to help reduce postoperative deficits. The Cascade is capable of performing all surgical monitoring modalities including motor pathway monitoring. The Sierra Wave is a 2 or 4 channel full-featured clinical EMG instrument. In addition to performing all routine neurodiagnostic procedures, the Sierra Wave also includes a comprehensive report generator.

• **Cardiac Sciences Corporation**

**Diagnostic and therapeutic cardiology products**

[www.cardiacscience.com](http://www.cardiacscience.com)

Cardiac Science Corporation provides a full spectrum of diagnostic and therapeutic cardiology products and services. We develop, manufacture and market our products under the Burdick®, Powerheart® and Quinton® brand names. We offer products for the following markets, cardiac stress testing, ECG devices, Holter monitoring, automated external and therapeutic monitoring defibrillators, data management systems, cardiac rehabilitation management software, rehabilitation treadmills, supplies and accessories for all our products.

• **Cenorin, LLC**

**High level disinfection (HLD) & device drying**

[www.cenorin.com](http://www.cenorin.com)

Providing safe, innovative, and cost-effective solutions to healthcare practices. For over 30 years Cenorin products have brought value based products to healthcare. Our innovative medical devices and products serve healthcare professionals by lowering costs, increasing safety, and simplifying day to day tasks. Products include medical device cleaning and high level disinfection, medical device drying and clean staging cabinets and shower protection for wounds, dressing and IV sites.

• **DE Hokanson, Inc.**

**Non-invasive peripheral vascular instruments and accessories**

[www.hokanson.cc](http://www.hokanson.cc)

Hokanson has been serving the vascular community with high quality Dopplers, plethysmographs, cuff inflators and specialty vascular cuffs for over 30 years. Hokanson manufactures a full line of non-invasive vascular instruments for venous occlusion plethysmography, venous reflux examination, segmental pressure exams, segmental Doppler and pulse volume recordings, and many other specialty vascular examinations.

• **E-M Probe Technologies**

**Non-invasive vascular instruments and accessories**

[www.em-probe.com](http://www.em-probe.com)

EPT manufactures and sells a highly advanced healing technology involving nanosecond pulsed electromagnetic field technology which has been extensively studied by NASA and is currently in use by DOD in Iraq. Our technology is the lightest device containing the fastest pulse on the market, an essential component in bio-efficacy with expectations to expand nationally and internationally.

• **Micronics, Inc.**

**Developers of in vitro diagnostic products**

[www.micronics.net](http://www.micronics.net)

Micronics, Inc. is an emerging leader in the development of point-of-use systems that allow real-time answers to health questions while at the physician's office, home, workplace, school, shopping mall and other public places. These systems include portable and handheld units with integrated laboratory-tests-on-a-card ("lab cards"), as well as stand alone, single use lab cards being developed to provide rapid, cost-effective results in infectious diseases testing, nucleic acid testing, blood type analysis, cancer testing, and respiratory disease testing.

• **Oppo Medical**

**High quality supports**

**[www.oppomedical.com](http://www.oppomedical.com)**

Oppo Medial offers an extensive product line of joint supports, belts/slings, bi-elastic supports, bioceramic supports, biomagnetic support, ice and hot therapy products, silicon supports, abdominal supports and hip stabilizers. Company's focus is on understanding the rehabilitation market and meeting the needs of customers.

**•Pacific Bioscience Laboratories**

***CLARISONIC™ Skin Care Brush***

**[www.clarisonic.com](http://www.clarisonic.com)**

Pacific Bioscience Laboratories is the developer of the CLARISONIC™ Skin Care Brush. The CLARISONIC brush uses proprietary sonic technology and a two-way oscillating brush system to safely, deeply cleanse and clarify the skin.

**•Philips Medical Systems**

***Diagnostic ultrasound and cardiac defibrillators***

**[www.philips.com](http://www.philips.com)**

Philips offers a robust portfolio of medical systems. The goal of each product is clear, faster and more accurate diagnosis and treatment. Our product line includes best-in-class technologies in X-ray, ultrasound, magnetic resonance, computed tomography, nuclear medicine, PET, radiation oncology systems, patient monitoring, information management and resuscitation products. We also offer a wide range of services. Including but not limited to training and education, business consultancy, financial services and e-care business services.

**•ReNu Medical**

***Medical device reprocessing***

**[www.renumedical.com](http://www.renumedical.com)**

ReNu Medical was founded in 2000 as an FDA-registered, contract high level disinfection (HLD) reprocessor of non-critical and semi-critical medical devices for hospitals and healthcare facilities.

**•Sonotech, Inc.**

***Nondestructive ultrasonic couplants and medical ultrasound scanning gels***

**[www.sonotech-inc.com](http://www.sonotech-inc.com)**

Sonotech manufactures nondestructive ultrasonic couplants and medical ultrasound scanning gels. Sonotech personnel have been on the forefront of ultrasonic couplant development in the industrial NDT and medical diagnostic ultrasound industries. We are dedicated to ongoing research and development in couplant performance, environmental sensitivity, operator safety and new products. Our goal is to deliver superior products at a fair price with outstanding customer service.

**•Surgi Mark, Inc.**

***Disposable sterile single use medical products***

**[www.surgimark.com](http://www.surgimark.com)**

SurgiMark was founded in 1983, with the mission to design and develop innovative instruments and appliances for the surgical arts. We work in concert with surgeons, nurses, technicians, and engineers from multiple disciplines. We emphasize utility, ergonomics, value, economy, safety, and a relentless pursuit of quality. Our product lines focus on the various suction and drainage needs that face our health care professionals on a daily basis. Each of our products has unique design features that have been awarded many U.S. and International Patents. SurgiMark is fully compliant with FDA and ISO 9000 standards and procedures. Our products are used daily in hundreds of hospitals across the United States as well as the Americas, Europe, and

the Pacific Rim nations.

**•Vertis Neuroscience**

***Vertis PNT® System***

***Percutaneous Neuromodulation Therapy for Back Pain***

**[www.pnthealth.com](http://www.pnthealth.com)**

Vertis PNT® is a minimally invasive therapy for upper and lower back pain involving the delivery of electrical stimulation to the deep tissues near the spine. The Vertis PNT System has U.S. FDA clearance and a European Union CE Mark.

**• Veterinary Transplant Services, Inc.**

***Provider of bone, soft tissue and corneal grafts for animals***

**[www.vtsonline.com](http://www.vtsonline.com)**

Veterinary Transplant Services is the world's leading provider of bone for transplantation into animals. The Osteo-Allograft™ that VTS provides has the same medical benefits as an autograft while reducing OR time and patient pain. Having both osteoconductive and osteoinductive properties, Osteo-Allograft™ provides the full spectrum of factors needed to promote bone healing. VTS aims to connect with the international veterinary community through distributors of veterinary medical supplies as well as through direct contact with veterinary hospitals and the veterinarians themselves. With a particular focus on contributing to the advancement of medicine and improving the quality of pets' lives, the Company strives to respond to the needs of veterinarians worldwide.

**•World Medical Equipment, Inc.**

***Refurbished and new surgery equipment***

**[www.worldmedicalequip.com](http://www.worldmedicalequip.com)**

World Medical Equipment, Inc. offers the highest quality refurbished medical equipment at competitive prices. We completely disassemble each piece of equipment and rebuild it to the original equipment manufacturer's specifications, replacing parts as needed. Our refurbished equipment works and looks like new but costs 40 – 60% less than new. All equipment is backed by complete warranties. Our parts department can supply OEM quality parts and consumables for your major medical equipment needs and our biomedical staff and service technicians can answer any questions you might have. World Medical Equipment is seeking reputable distributors/service companies in various countries to represent our high quality line of products and to assist in warranty support for our products.

**RESEARCH INSTITUTIONS & SERVICES**

**•Cancer Research And Biostatistics (CRAB)®**

***Non-profit organization dedicated to conquering cancer***

**[www.crab.org](http://www.crab.org)**

CRAB is a 501(c)(3) non-profit organization that designs, manages and analyzes Phase I, II and III therapeutic oncology and prevention clinical trials. CRAB's innovative statistical research techniques and electronic tools support and simplify the management of clinical trials. These advantages offer more efficient study monitoring, real-time access to data, shorten the duration of clinical trials and provide access to community oncology practices to rapidly accrue patients in large-scale trials.

**•Diversified Bio-Medics, Inc.**

### ***Clinical research services***

#### **[www.diversifiedbiomedics.com](http://www.diversifiedbiomedics.com)**

Diversified Bio-Medics, Inc. provides premium manufacturing facilities, tailored systems, and expert support to biotechnology companies. Our validated current Good Manufacturing Practice (cGMP) facilities help companies expedite their development of candidate biopharmaceuticals.

## **OTHERS**

### **•Glyde USA, Inc.**

#### **Sexual health products**

#### **[www.glydehealth.com](http://www.glydehealth.com)**

Glyde USA, Inc. is distributor of Glyde Health, Ltd. which manufactures a comprehensive range of sexual health products. Glyde USA Inc. distributes Sheer Glyde Dams, silky thin sheet of lightly scented, natural latex.

## **DRUG DEVELOPMENT SERVICES**

### **•Ockham Development Group Inc.**

#### ***Clinical development services***

#### **[www.ockham.com](http://www.ockham.com)**

Privately held drug development partnering company headquartered in Cary, North Carolina (offices in Philadelphia and Tacoma, Washington), composed of three separate but closely integrated service groups: Ockham Development - Clinical development services and experience in a wide range of therapeutic areas: Pre-IND Planning, FDA Meetings, Regulatory, Medical Writing, Data Management, Project Management, Medical Monitoring and Safety, Clinical Monitoring, Biostatistics, High-Level Consulting. Ockham EDGE - National and international consortium of drug development experts and organizations: Pre-Clinical Planning / Testing, Product Portfolio Analysis, Technology Evaluation, Financial Modeling, Scientific Oversight, Stand-Alone Consulting, Surrogate Management Infrastructure, Compound Due Diligence, Drug Development Planning, Protocol Development, Proposal Due Diligence and Support, Project Team Orientation and Training, International Regulatory Representation, DSMC Representation and Management. Ockham Ventures - A business venture group focused on drug development partnering that allows Ockham to enter into risk-sharing and joint development partnerships with customers: Risk-Sharing, In-/Out-Licensing, Technology Brokering, Raising Capital, Venture Capital.

## **ECONOMIC DEVELOPMENT**

### **•Washington Technology Center**

#### ***Economic development agency***

#### **[www.watechcenter.org](http://www.watechcenter.org)**

Washington Technology Center (WTC) is a statewide economic development agency focused on technology and innovation. WTC channels state, federal, and private resources to help companies develop and commercialize new products and technologies.

WTC works across all industries and regions. We help

maximize and leverage the investment Washington State is already making in university science and technology. No other organization is better at directly and actively maintaining Washington State as a leader in technology

## **FLUID-TRANSFER COMPONENT MANUFACTURER**

### **•Upchurch Scientific, Inc.**

#### ***Fluid handling technologies***

#### **[www.upchurch.com](http://www.upchurch.com)**

Founded in 1975, Upchurch Scientific, Inc. is ISO 9001:2000 certified and leads the industry leader in manufacturing fluid transfer components and subassemblies for the analytical, biotechnology and diagnostic markets. Upchurch Medical™, a division of Upchurch Scientific, Inc., was formed in 2004 to serve specific needs of the medical device market. Together, we offer standard and custom injection molding, extrusion and machining - specializing in high-performance engineering thermoplastics and corrosion-resistant metals. Materials include: PEEK™, PEEK-CLASSIX™, Teflon® PFA/HP/HP Plus/FEP, Tefzel®, polysulfone Udel®), polyethersulphone [Radel®A], polyphenylsulfone (Radel R), ECTFE (Halar®), PEI (Utem™), stainless steel and titanium. Upchurch Scientific has more than 15 years experience building injection molds for a wide variety of exotic resins. As a result, we have the world's largest selection of standard and custom molded fittings. We also lead the industry in precise, close-tolerance melt extrusion of high performance polymer tubing in standard and nonstandard sizes and lumens.

## **PROFESSIONAL SERVICES**

### **•Columbia Analytical Services, Inc.**

#### ***Analytical testing service***

#### **[www.caslab.com](http://www.caslab.com)**

Columbia Analytical Services, Inc. (CAS) provides analytical testing services to the pharmaceutical, biotechnology, and environmental industries. Established in 1986, CAS is a full-service national laboratory network. CAS features over 125,000 combined square feet of facilities equipped with sophisticated analytical instrumentation. To ensure regulatory compliance, CAS' Kelso facility is FDA registered and cGMP compliant. CAS' comprehensive quality assurance and ethics programs ensure that the data produced by all CAS laboratories will be of known quality, scientifically sound, legally defensible and accurately documented. Our expertise and services include the following: Monograph Testing, Method Development and Validation, Engineering Studies/Process Validation and Stability Testing.

### **•Davis Wright Tremaine LLP**

#### ***Legal services to life science companies***

#### **[www.dwt.com](http://www.dwt.com)**

DWT has been protecting innovation and helping emerging industries grow for nearly 100 years. By responding to changing market trends, we have built a comprehensive group of core legal services ideally suited for guiding companies from bright idea to global profitability. Today, with one of the nation's leading health law groups added to our top-notch intellectual property, business and corporate, regulatory compliance, litigation and immigration practice lawyers, it's not surprising more and more life sciences companies are discovering our full-service advantage.

•**Northwest Lions Eye Bank**  
**Leading eye bank in the nation**  
[www.nleb.org/](http://www.nleb.org/)

The Northwest Lions Foundation for Sight & Hearing operates the leading eye bank in the nation. It also partners with Lions Clubs in Washington and Northern Idaho to help them accomplish sight and hearing missions in their own communities—one neighbor at a time.

•**Preston Gates & Ellis LLP**  
**Legal assistance in all areas of intellectual property**  
[www.prestongates.com](http://www.prestongates.com)

In 2005, Preston Gates ranked No. 110 on The American Lawyer "AmLaw 200 Elist and No. 100 in its "A-List Eranking. The firm also ranked No. 89 on the National Law Journal "NLJ 250 Elist. Vault.com recently listed Preston Gates No. 97 nationally in its "Most Prestigious Law Firms Eranking, among the top 20 firms nationally in two of its diversity lists, and the No.9 firm for diversity among women. In 2005, Corporate Board Member magazine rated Preston Gates among the top three corporate law firms in the Seattle Metropolitan area, based on a survey of 24,000 public company board members from across the country. Additionally, our public finance group is widely recognized as a premier practice. Thomson Financial Securities Data Company ranked the firm second among bond counsel firms in the Western Region and No. 11 nationally (handling 282 bond issues totaling \$7.52 billion in volume) in 2005.

•**Seed Intellectual Property Law Group**  
**Legal assistance in all areas of intellectual property**  
[www.SeedIP.com](http://www.SeedIP.com)

Seed IP specializes in providing legal assistance in all areas of intellectual property: patents, trademarks, copyrights, trade secrets, licensing and litigation. Since our founding in 1962, Seed IP has evolved into one of the Pacific Northwest's leading IP firms. Our valued clients represent a full spectrum of business and industry, from multinational corporations to start-up companies to individuals. We are entrusted with the critical mission of adding value to their innovations and protecting their intellectual assets. Because we consistently honor that trust with our diligence, creativity and expertise, Seed IP enjoys many long-term client relationships.

## **RESEARCH SYSTEMS & TOOLS**

•**Rosetta Biosoftware**  
**Development of informatics solutions for life science research**  
[www.rosettatabio.com](http://www.rosettatabio.com)

Rosetta Biosoftware accelerates drug discovery and development efforts and have a competitive advantage in this market by offering our customers scalable, customizable informatics solutions that adapt to their needs. We have the scientific expertise to effectively complement our customers' internal informatics groups or serve as an informatics resource. In the overseas market, we seek all pharmaceutical, research, and academic institutions engaged in gene expression, protein expression and genetics research. Our products and services can scale to fit any-sized institution.

•**VizX Labs**

**Gene Expression Analysis**

[www.vizxlab.com](http://www.vizxlab.com)

VizX Labs addresses the swiftly growing demand to understand the vast quantities of genomic data being created by pharmaceutical companies, biotechnology firms, and academic research institutions. The company's GeneSifter product is used by customers around the globe that are making discoveries about gene expression. GeneSifter integrates data management, analysis, and scientific understanding in one accessible system that makes its users far more productive than any other software in the field. It was developed by researchers for researchers, is revised continually, and is supported by outstanding customer service. GeneSifter specifically addresses problems biologists face and helps them understand the biology behind their data. Its ability to drastically increase productivity has won high praise from its users, who hail from institutions such as Harvard, Johnson & Johnson, and even the United States Army.